



HOW TO MANAGE RISKS IN «DESIGN & BUILD» CONTRACT?

Kaspars Rožkalns
UPB Nams Chairman of the Board



KASPARS ROŽKALNS

- > UPB Nams Chairman of the Board
- > RBS EMBA lecturer
- > Director of the Investment and Development Agency of Latvia (2020-2023)
- > Head of LIAA Representative Offices in China and Germany (2014-2020)
- > CEO of Linearis Translations (2010-2014)

UPB GROUP

33+

Years of
experience

250M

Consolidated
turnover in 2023
(EUR million)

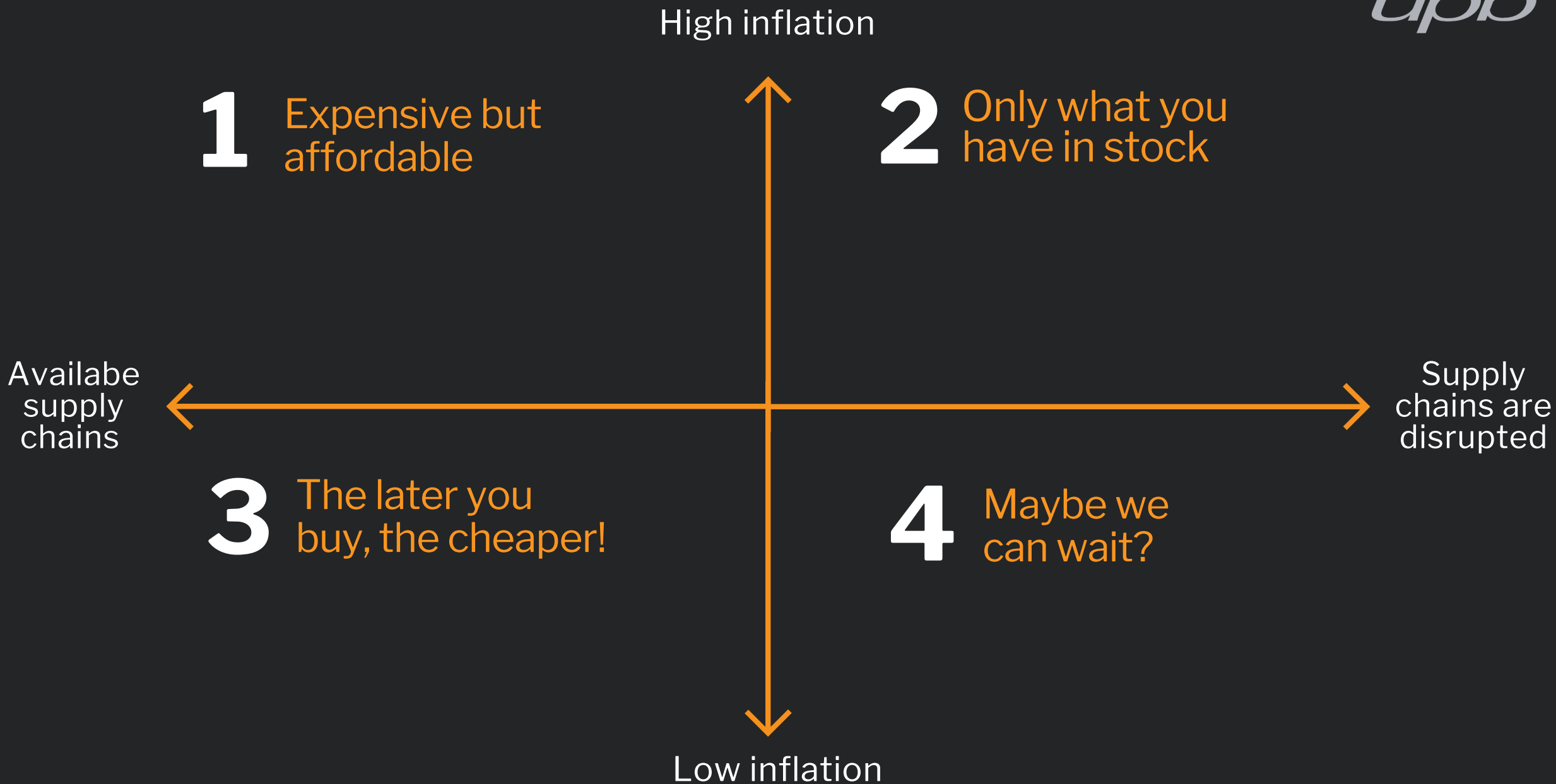
1700

Employees

44M

Investment in
development in the last
five years (EUR million)

FUTURE RISK MANAGEMENT “AS WHAT IF”



“
If you don't have your own strategy,
you're part of someone else's...
”

- Alvin Toffler

FROM THE TENDERMAKING PROCESS UNTIL THE BUILDING IS HANDLED OVER

*upb***nams**



upb
PROJEKTI


TEAM INVOLVEMENT



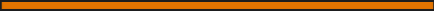
FROM DIFFERENT KPI TO UNIFIED **GOAL**

GENERAL CHANGES

One person
in charge



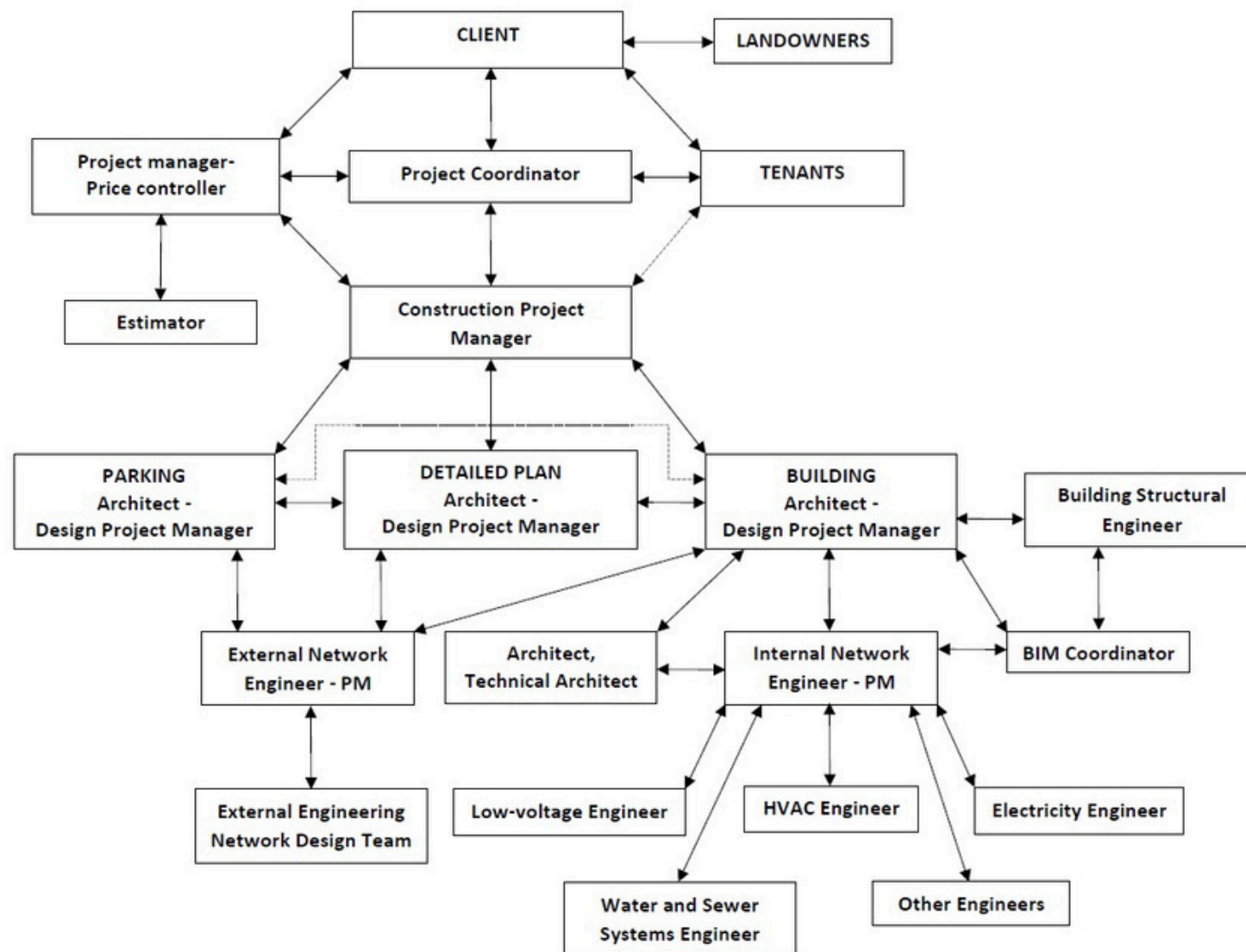
One goal and
incentive system



Qualitative and continuous feedback,
also after the project

SAMPLE OF COOPERATION MODEL

Design management structure scheme for Retail Center in Smaidu street 18, Stopini



THANK YOU!

KASPARS ROŽKALNS

upb



HERE'S A BANAL TEXT
ABOUT LINKEDIN